



# Federal Tax Reform and Its Impact on the States

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# Tax Reform 2017

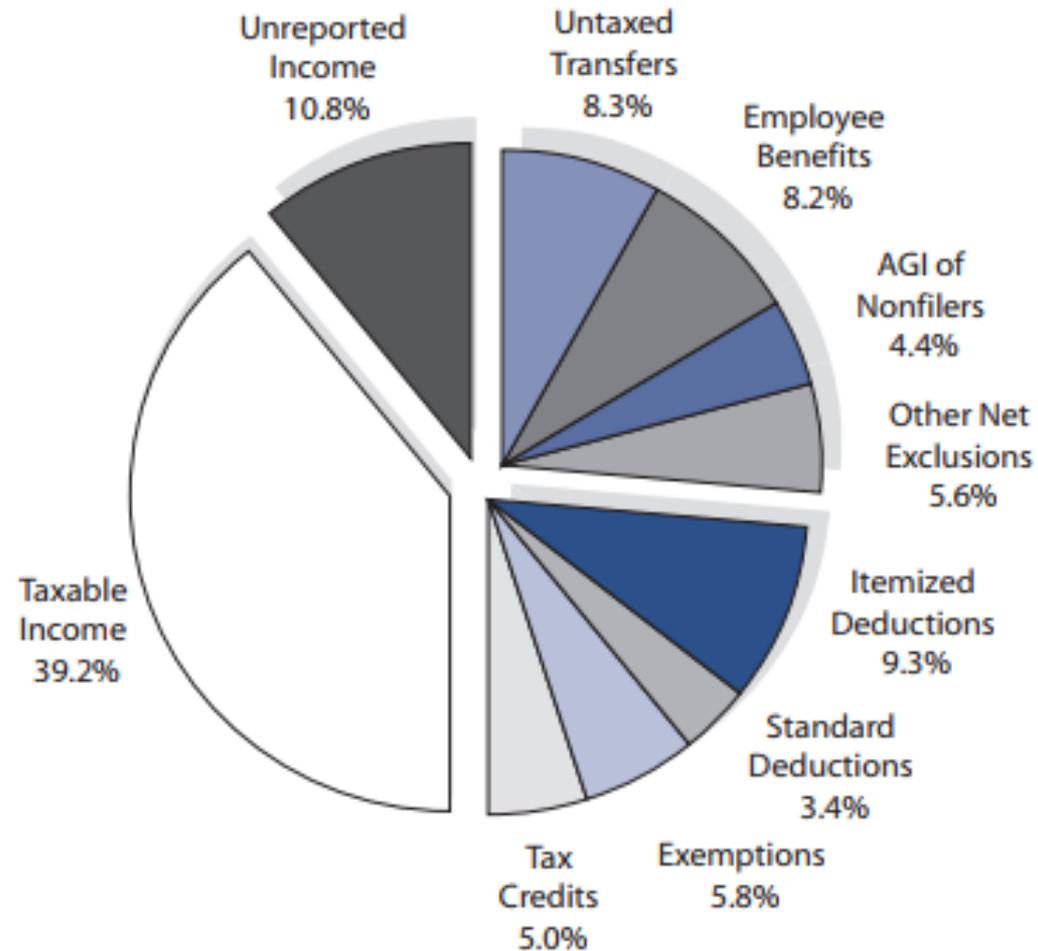
- Issues with the current tax code.
- How we got here.
  - A brief history of Republican and Trump tax reform plans since 2012.
- Where are we now?
  - The GOP Framework
  - What next?



## Brief History of the Tax Code

- 1789 to 1909: U.S. government almost exclusively funded by excise taxes, tariffs, and land sales. State governments funded by property taxes.
- 1909 to 1940s: U.S. government adopts corporate, individual income, and payroll taxes. Individual income tax broadened to most people in 1942. States adopt sales taxes.
- 1964: Kennedy/Johnson tax cut.
- 1969: AMT adopted.
- 1981-86: Reagan tax bills, inc. 1986 reform.
- Post 1986: Rates have moved around but no major structural reform.

*Why the Majority of Income is Tax-Free  
Calendar Year 2006*



Source: Tax Foundation calculations based on data from the Internal Revenue Service and the Department of Commerce's Bureau of Economic Analysis

# Why Tax Reform?

- The Individual Income tax is a mess: many redundant and complex provisions. Example: education benefits. Another example: Earned Income Tax Credit and the Child Tax Credit.
- Trillions in “tax expenditures.”
- Marginal rates need to be higher to make up for the lost revenue.
- Most rich pay a lot but some pay nothing (taking lots of deductions or hiding income). Most poor pay nothing but some pay a lot (EITC structure, low standard deduction).

## Tax Expenditures, Fiscal Year 2016-2026

(Billions of Dollars)



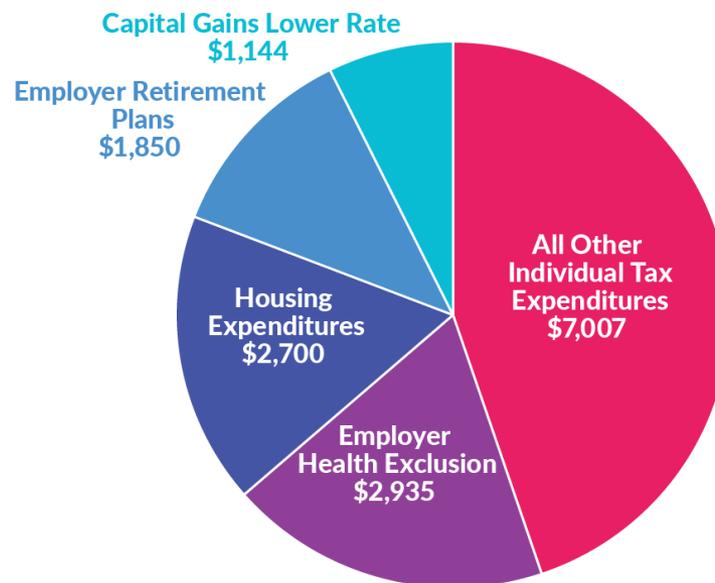
Source: Office of Management and Budget.

# Why Tax Reform?

- Many individual income tax expenditures are popular and benefit middle-income taxpayers.
- Largest individual expenditures are social and economic policy. Example: Employer-sponsored health insurance.
- Other expenditures are economic policy. Retirement plans, lower capital gains rate both move towards “consumption-based” tax.

## Individual Tax Expenditures, Fiscal Year 2017-2026

(Billions of Dollars)



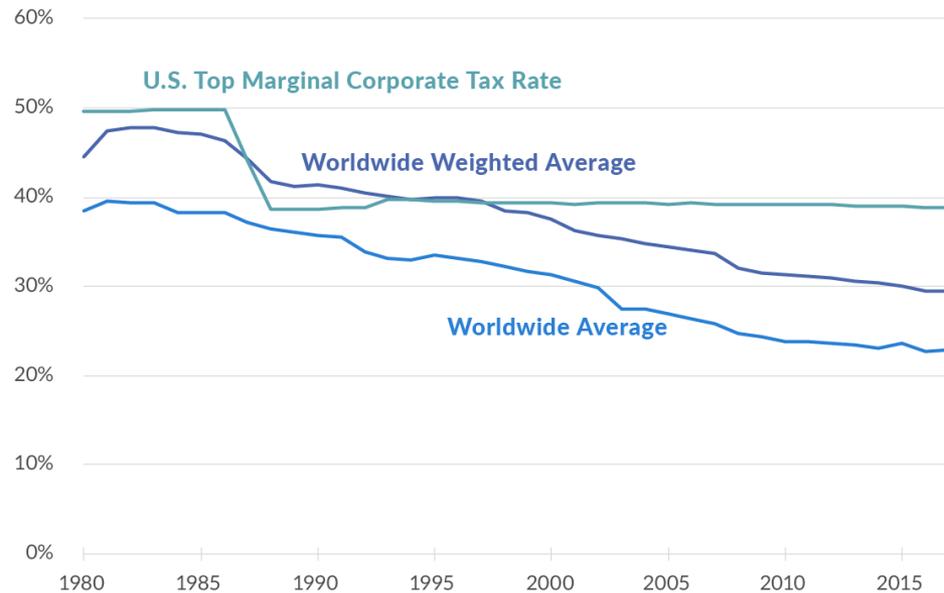
Source: Office of Management and Budget.



# Why Tax Reform?

- One of the highest corporate income taxes in the world (profit shifting).
- High effective rate too, varying by industry.
- International system encourages inversions.
- Debt-equity bias: debt is favored in corporate tax code.

**Top Marginal Corporate Tax Rates Have Declined Since 1980**



Source: Tax Foundation. Data compiled from numerous sources including: PwC, KPMG, Deloitte, and the U.S. Department of Agriculture.

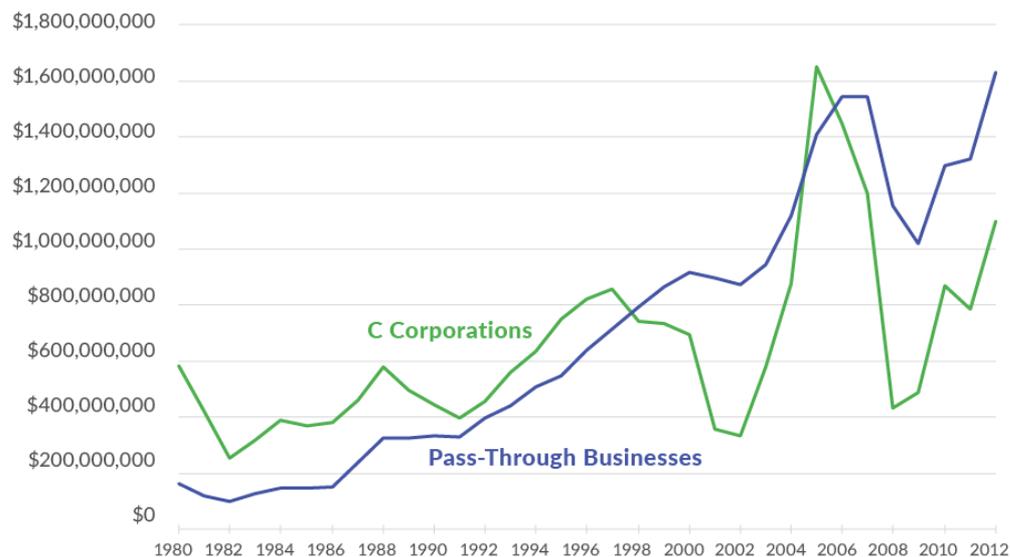


# Why Tax Reform?

- Not one, but two business tax systems.
- “Pass-through businesses taxed on owners individual tax returns at ordinary rates.
- No “double tax.”
- Number and significance of pass-through businesses has grown over the past 30 years.

## Pass-Through Businesses Now Earn More Net Income Than C Corporations

Net Income (Less Deficit) of U.S. Businesses, by Form, Thousands of 2015 Dollars (1980-2012)



Source: IRS, Statistics of Income, Integrated Business Data

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# What's the Holdup?

- Obama insisted any tax reform be revenue-positive by at least \$1t.
- Corporate-only reform that improves competitiveness loses revenue.
- Pass-throughs oppose corporate-only reform.
- Individual tax cuts are very expensive without base broadening.
- Base broadeners are unpopular with those who benefit from them.
- Reconciliation permits tax changes with 50 votes but Byrd Rule precludes *increases to the deficit outside the baseline*.
- Static scoring and 2012 tax plan incoherence led to focus on boosting economic growth (territorial, expensing, permanence)
- House regular order vs. Hastert rule/leadership control of agenda
- Senate filibuster threats
- @realdonaldtrump

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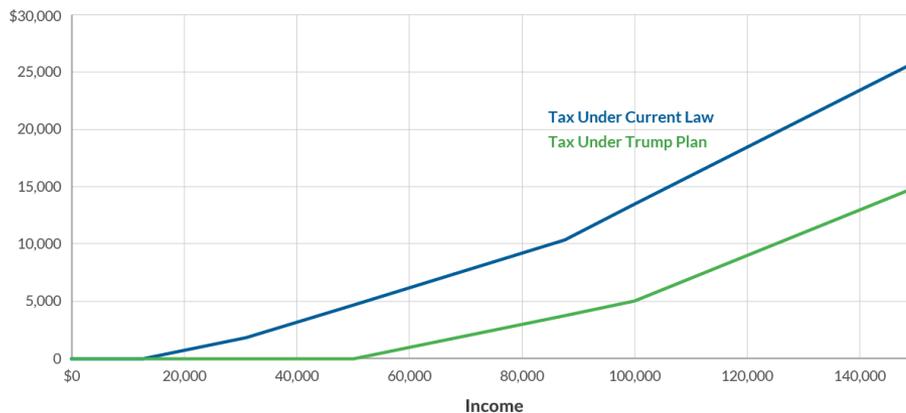


# Brief History of Trump's Tax Plan

- Trump was one of the 12 Republican presidential candidates who released a tax plan.
- Trump original Tax Plan was a *very* large tax cut: \$12 trillion over a decade (1/4 of all federal revenue).
- Significant tax cut for individuals. \$25k standard deduction and top tax rate of 25 percent.
- Business rates cut to 15 percent.
- Very little base-broadening: trims itemized deductions and interest deductibility for businesses.

## The Trump Plan Is A Large Tax Cut For The Middle Class

Taxes for a Married Couple Under the Trump Plan and Current Law



Source: IRS, donaldjtrump.com

Note: This comparison includes only the brackets and the standard deduction. All income assumed to be wage income.

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# Brief History of Trump's Tax Plan

## The New York Times

### *Conflicting Policy From Trump: To Keep, and Remove, Tax Cut*

By BINYAMIN APPELBAUM SEPT. 16, 2016

WASHINGTON — A few hours after [Donald J. Trump](#) publicly backed away from a \$1 trillion tax cut for small businesses, campaign aides on Thursday privately assured a leading small-business group that Mr. Trump in fact remained committed to the proposal — winning the group's endorsement.

The campaign then told the [Tax Foundation](#), a conservative-leaning Washington think tank it asked to price the plan, that Mr. Trump had indeed decided to eliminate the tax cut.

Call it the trillion-dollar lie: Both assertions cannot be true.

At issue is whether Mr. Trump's plan would tax small businesses, partnerships and other "passthrough" entities at the same 15 percent rate as large corporations, [as he proposed last year](#), or whether they would continue to pay individual income taxes, at rates as high as 33 percent.

The campaign's conflicting accounts of its own proposal are particularly remarkable because Mr. Trump and his advisers have taken months to refine the details, which Mr. Trump, the Republican presidential nominee, unveiled in [an economic policy speech](#) on Thursday in New York.

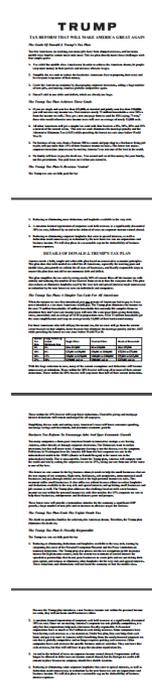
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- One year later: Trump tax plan 2.0
- Still a significant tax cut, but loses only a portion of the revenue (\$6 trillion vs. \$12 trillion).
- Slightly higher rates (top rate of 33%); a little more base broadening (no SALT deduction); same business tax rates.
- Ambiguous treatment of pass-through business income: The most criticized aspect of the tax plan. (See article clip)

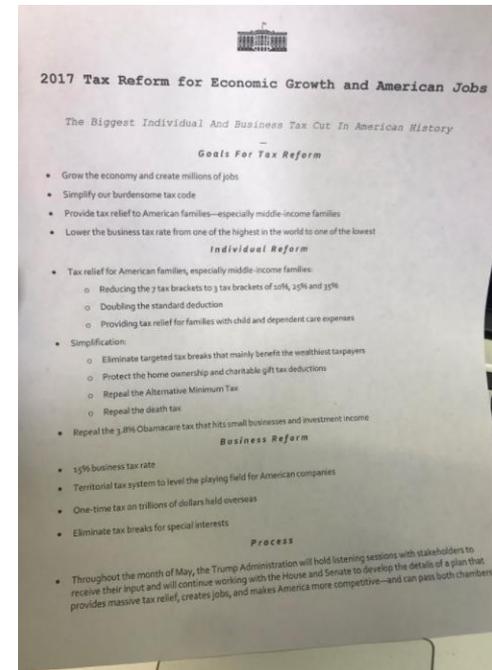
# Brief History of Trump's Tax Plan

- The Trump Administration released an updated tax plan in April 2017.
- 12 bullet points, laying out goals. Very few details: not enough to actually figure out the fiscal and economic impact (where are the tax brackets???)
- Keeps some of the important features of the original plans: 15% corporate and business rate, no estate tax, eliminate state and local tax deduction

2015



2017





# The GOP Blueprint, June 2016

- In June 2016, the House GOP released a tax reform plan.
- On the surface, some similar features with Trump’s second tax plan (Trump actually changed his plan to look more similar to GOP plan).
- However, the plan had major reforms: significant base broadening and a transformation of business taxation in the United States.
  - Introduced the “DBCFT” (Destination-based cash flow tax), which included the “border adjustment,” full expensing of capital investments, and the elimination of the net interest expense deduction. Rate of 20%.
  - The border adjustment was a anti-base erosion provision, but many (including business groups) had a tough time wrapping their heads around it.
  - Border adjustment also raised a significant amount of revenue.



# The Framework (Sep. 2017)

- Tax rates: 12%, 25%, 35% and maybe a fourth top rate
- Elimination itemized deductions, increases standard deduction to \$12,000 (\$24k for married)
- Repeals personal exemption and replaces it with a new \$500 new non-child dependent credit and a larger child tax credit
- Calls for the elimination of the alternative minimum tax and the estate and gift tax
- 20% corporate income tax
- 25% maximum tax rate for pass-through businesses
- 100% bonus depreciation for five years
- Partial limitation of the interest deduction for C corporations
- Moves to a territorial tax system. Calls for anti-base erosion provisions and “deemed repatriation” of currently deferred foreign profits
- Increase economic growth and maintain progressivity of current code
- Details left to committees

| Provision               | House TCJA   | Senate  |
|-------------------------|--|---|
| Indiv. Rates & Brackets | Four, top 39.6% + bubble   | Seven, top 38.5%  |
| Deductions & Exemptions | Standard \$12,200<br>Cap SALT \$10,000 property<br>Limit MID \$500,000 1 <sup>st</sup> | Standard \$12,000<br>Eliminates SALT<br>MID end equity debt ded           |
| Credits                 | Child credit \$1,600, phaseout above \$230,000<br>\$300 family credit                  | Child credit \$1,650, phaseout above \$1m                                 |
| Pass-throughs           | 25% rate cap with 70-30 anti-abuse rule  | 17.4% deduction, service providers excluded                               |
| Corporate Rate          | 20%, effective 2018  | 20%, effective 2019   |
| Capital Investment      | Increases 179 cap to \$5m, phaseout at \$20m<br>Caps interest ded at 30%               | Increases 179 cap to \$1m, phaseout at \$2.5m<br>Caps interest ded at 30% |
| NOLs                    | Eliminates carrybacks, allows 90% carryforwards with inflation adjustment              | Eliminates carrybacks, allows 90% carryforwards                           |
| International Tax       | Territorial w anti-abuse excise tax; 14%/7% deemed repat                               | Territorial w/ anti-abuse min tax; 10%/5% deemed repat                    |
| Estate Tax              | Repeal after six years   | Double exemption  |



# State Impacts

## SALT

- Barely survived in 1986 thanks to fierce lobbying by New York
- Used only by itemizers (~35% of returns) and majority of benefit accrues to high-income, high-tax states. Repeal is a big progressive shift.
- Strong fight to keep property tax portion
- States add it back so no state revenue impact

## Other Base Broadening (MID limits, miscellaneous deductions)

- Will flow through to states that adopt federal definition of income

## Corporate Changes

- Conformity with them will be a big topic in 2018 onwards (inc. in AZ)
- Deemed repatriation will be a one-time windfall for states

## Long-Term Changes

- Growth, jobs, dynamic effects

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State Options: conformity, phase in, trigger, contingent enactment, special sessions, opportunity to reform



Questions?

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